# Revolutionize the M&A NDA Lifecycle





# **SIMPLICITY**

Intuitive transaction process



# **SPEED**

Quickly close the transaction



# **VALUE**

High-quality execution at unbeatable prices





## The problem with M&A

The traditional lifecycle process for M&A NDA engagements is cumbersome:

- Transaction gets bogged down with process blocks, delays and avoidable legal costs.
- Contractual paperwork can be difficult to locate after signature, and even harder to re-use with the same counterparties despite having been agreed.
- Post-transaction compliance can be a challenge for all parties from certifying the return or destruction of confidential information to the exercise of restrictive covenants.
- The experience never gets better, with no path ahead to improve the process.

Integreon, in partnership with The Contract Network, are pleased to offer a way through the maze.

#### **The NDA Platform**

Our NDA Platform combines Integreon's industry-leading contracts lifecycle support package with The Contract Network's Al-powered contracting system. One platform for all parties and advisors, working to tightly managed SLAs and delivering all your M&A NDA lifecycle requirements:

#### Integreon

- 20+ years of operational support for legal and business processes
- We work as an extension of your team: agile decision-making with engaged executives
- Global delivery platform with followthe-sun capability and ISO-certified operational hubs on 3 continents
- End-to-end contract management expertise
- · Process engineering

#### **The Contract Network**

- Built by M&A attorneys with more than 20 years of experience in the creation and delivery of Al solutions
- All parties, advisors, and collaborators in one platform
- Al-powered negotiation tools to identify misaligned standards and missing contractual terms
- Data-driven negotiation profiles (playbooks) enhanced by your past negotiation decisions
- Contract compliance and obligations management
- Market data to guide negotiations and positions

#### **One NDA Lifecycle Solution**

A turnkey service built on Al-driven contracting technology, that is scalable, repeatable and compellingly priced, covering NDAs and adjacent transactional documentation:

Review, markup, risk summary

Negotiations, exceptions / escalation management

Playbooks, training, process design & improvement

NDAs

Joinders and non-reliance letters

Termination certification

"M&A involves complex, time-sensitive, and expensive contract negotiations. Our partnership with Integreon will deliver improvements for everyone involved in this process."



**Jim Wagner**Co-Founder and CEO of
The Contract Network

"This is a market-ready example of how a safe and secure GenAl-enabled contracting platform transforms legal workloads."



**Gabriel Buigas**Executive Vice
President and BU Head
Legal and Compliance
Solutions

## **Quality-assured speed and cost efficiency**

It doesn't get better than this: elite service levels, faster transactions and low pricing. These are our platform's key features:



### **Al-powered negotiation**

- Purpose-built for private M&A transactions
- All parties and advisors participate at no additional cost
- Platform allows interaction with sophisticated sellers, buyers and their counsel
- · 24/7 status visibility
- · Fast and easily scalable platform



## Competitive advantage

- Senior solution team with 100+ years of combined operational experience, backgrounds in private practice, in-house, technology and process optimization
- Onboarding speed: just a few hours to get set up
- Time to completion: up to 10x the speed of a typical NDA engagement
- Analytics to improve and guide you and your sellers through the process



#### **Elite service**

- White glove support for banks, sellers and buyers
- Guaranteed outcomes with managed service
- Compliance and obligations management
- Repurpose decisions for future negotiations



#### **Target audience**

- Middle-market investment banks
- · Private equity firms
- Legal M&A practices
- · Executives & sales teams
- · Internal legal teams
- Bankers & brokers
- Outside counsel managing fixed fees







The NDA Platform from Integreon + TCN will transform the NDA lifecycle for M&A transactions. Contact us today at <a href="mailto:info@integreon.com">info@integreon.com</a> | <a href="mailto:info@integreon.com">info@thecontractnetwork.com</a> or visit integreon.com | <a href="mailto:thecontractnetwork.com">thecontractnetwork.com</a>.