

Drive operational excellence and improve the bottom line **by partnering with a leader in contract management support**

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procurement organizations under Integreon service management

4

ISO-certified delivery centers

3.5K+

experts and a follow-the-sun model

Procurement departments are faced with the challenge of having to balance cost savings with contract compliance, all while maintaining quality. There is a constant need to effectively address ever-increasing contract volumes and complexity, a conundrum most procurement functions do not have the time and resources to handle.

Forward-thinking procurement leaders know that poor contract management can be costly. Companies can experience significant value leakage, losing as much as 9% of their bottom line. By partnering with Integreon, procurement departments can benefit from cost-effective, flexible, and tech-enabled contract management solutions.

Quick start

Support for your procurement function can run within six to eight weeks, thanks to a proven implementation methodology.

Proven expertise

We are deeply committed to client success, consistently delivering innovative, tech-enabled solutions that increase efficiency to drive business performance.

A close partnership

We work as an extension of your team to guarantee a smooth transition and business continuity.

Adaptable

Our contract, commercial services, and global delivery centers help companies adapt to changing business needs in real time.

Performance management

From auto-extraction of fundamental obligations to Service Level Agreement (SLA) tracking and account delivery analytics, Integreon can assist in controlling risk and improving your bottom line—with post-execution contract support.

Continuous improvement

Access to i-Lab to target process improvements and automation, AI for insights and analytics, and an in-house team of Six Sigma black belts, change management professionals, data scientists, and RPA experts available at any stage of client engagement.

50+
languages

3
continents

3500+
employees

Comprehensive contract and commercial services

Integreon experts seamlessly collaborate with your team of in-house procurement professionals to provide comprehensive contract management support to meet ongoing or project-based needs.

Managed services

Transactions lifecycle support

CLM platform support

Analytics and reporting

Contract data solutions

Migration

Remediation

Abstraction

Case studies

Managing Microsoft's increasing volume of routine procurement and complex agreements

Partnership in numbers

- Up to 32,000 contracts reviewed annually
- Up to 118,000 contract entities in the CLM platform annually
- Up to 18,000 contract helpdesk request resolutions annually

Results

- 2 hours average time for service agreements
- 99% of requests completed without escalation to client
- 98% quality rate across all services
- 24-hour turnaround

Helping a multinational consulting services company execute General Data Protection Regulation (GDPR) compliance

Solution

- Identify contracts affected by Schrems II GDPR judgment
- Draft and negotiate amendments
- Manage stakeholder outreach and signature process
- Manage data tracking and contract storage

Results

- 1,100 contracts processed
- 2 months to completion
- 100% contract compliance achieved

Extracting and securing critical information from a tech giant's contracts

Solution

- Identify contracts affected by Schrems II GDPR judgment
- Draft and negotiate amendments
- Manage stakeholder outreach and signature process
- Manage data tracking and contracts storage

Results

- 250,000 contracts processed
- 6 months to completion
- 35% cost efficiency gained on global revenue through enhanced Contract Lifecycle Management (CLM) data insights

Learn how Integreon can help your organization do more and do it better.

Contact us today at info@integreon or visit integreon.com.



Integreon is a trusted provider of legal and business outsourced services to corporations and law firms worldwide. Through our global delivery centers, we provide expert support for a range of legal, regulatory, creative design, and administrative needs, with a proven ability to transform our clients' business performance.