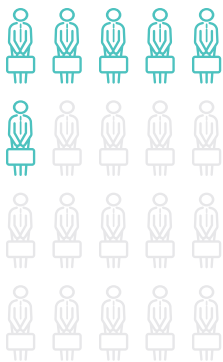


Achieve maximum **contract value at scale**



6
of the top
20 Contract
Management
clients have been
with Integreon for
7+ years

Contract performance management services

Ensuring contract obligations are met requires ongoing tracking and management of often complex and detailed contract terms, seemingly buried in a mountain of paperwork. The challenge has real cost: many companies experience significant value leakage due to poor contract management—losing as much as 9% of their bottom line by one estimate.¹

Integreon can help, providing access to a pool of expert contract performance management resources that can free in-house staff to focus on core business activities while tightening control over value leakage.

Build value, reduce risk, get a return on your investment

Integreon's Contracts, Compliance and Commercial services (CCC) team provides technology-driven solutions for contract obligations extraction, tracking and reporting, all working to ensure that service levels and contract terms are met. Contract risks are controlled, disputes avoided via enhanced visibility and timely escalations and financial performance assured. For clients, this also means getting a full return on their investment in a contract lifecycle platform.

Improve speed and efficiency

We combine contracting process know how with automation skills and technology applications to dramatically improve performance management speed and efficiency. Global delivery centers provide a multi-shore, follow-the-sun infrastructure and access to experienced teams, all at an affordable cost. And our solutions are able to scale rapidly up or down to meet changing transaction volume and complexity requirements.

Optimize Your Processes

Integreon's Business Excellence Support Team (BEST), including Six Sigma black belts and process engineering experts, analyze your contract management processes and identify opportunities for optimizing workflows. They apply proven best practices, tailored to your company, to enhance efficiency, quality and risk management.

A Partner You Can Trust

Integreon serves as an extension of your contract function, guiding your team at every step to help ensure your success. Our executive team stays actively engaged, ensuring accountability and responsiveness to your needs. There is no greater proof than the longevity of our relationships, with more than a third of our top 20 clients engaging Integreon for more than 7 years.

50+
languages

3
continents

3500+
employees

A comprehensive solution for contract performance management

Integreon provides a complete solution for ongoing contract performance management, including:

Extraction

We provide a comprehensive view of all contract obligations through:

- Automated extraction of obligations
- Hierarchy design and development
- Obligations prioritization

Tracking

Continuous performance monitoring, including key activities such as:

- Renewals, extensions and exits
- SLA performance
- Credits and earn-backs
- Escalation management

Reporting and analytics

We help you maximize ROI with in-depth analysis and reporting on contract performance, including:

- SLA delivery and financials
- Account support process assessment and troubleshooting

- Commercial excellence analytics to optimize individual account performance
- Tracking and highlighting improvements in margin and operations

Get the most from your technology

Integreon has deep expertise and experience with contract lifecycle management (CLM) platforms from leading providers, alongside a strategic partnership with SirionLabs. We can help you realize the full value of your CLM investment, regardless of which platform you use.

Benefits of partnering with Integreon

Maximize the performance of your contracts:

- Reduce and control value leakage
- Reduce the risk of contract disputes and prevent them from escalating
- Understand contract obligations and their risk profile
- Free up in-house resources to focus on strategic priorities and internal client relationships



Learn how Integreon can help your organization do more and do it better.

Contact us today at info@integreon.com or visit integreon.com.



Integreon is a trusted provider of legal and business outsourced services to corporations and law firms worldwide. Through our global delivery centers, we provide expert support for a range of legal, regulatory, creative design, and administrative needs, with a proven ability to transform our clients' business performance.