

# M&A NDAs: the future is fast and friction-free



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## The problem with the current state

Over 80% of M&A NDA negotiations in private markets are unnecessary:

- Current providers are not incentivized to reach agreement as quickly as possible.
- There is no use of market analytics to drive insights and efficiencies from process start.
- There is no continuous process transformation through re-use of work product.
- Systemic conflicts abound.

Integreon, in partnership with The Contract Network, is pleased to offer a business model that rewards speed and efficiency.

## A single NDA Platform

Our NDA Platform combines Integreon's industry-leading managed services capabilities with The Contract Network's AI and market-data collaboration platform. One transactions environment for all your requirements, working to tightly managed SLAs and delivering all documents required to complete the M&A NDA lifecycle.

## A single objective

We are transforming the M&A transactions business through the use of market data and redeployment of existing work product:



Reducing friction, accelerating the NDA process



Minimizing the burden on sellers through an end-to-end managed process



With simple bundled pricing per NDA and ongoing cost reductions



Facilitating buyer adoption with zero costs for use and easy onboarding

## Get started

### Adopt the platform

- Lightning-fast onboarding for sellers
- Market-based NDA and playbooks
- Link with Teaser to launch
- Defined SLAs, metrics and full transparency on progress

### Then we will let you know

- When buyers opt in
- When there is a problem
- When we are done





### Is a TCN license or complex account setup required by investment bank, seller or buyer to negotiate and execute an NDA with this offering?

No. Integreon's managed service fee includes all parties' use of the TCN platform, including e-signature.

### What happens if a seller or their counsel refuses to use market match to tailor initial NDA to market?

Sellers have ultimate approval of their NDA template and can accept or reject any recommendation of market terms. There is however an ongoing benefit in having market match available to better manage mark-ups and concessions.

### What happens if a buyer does not want to use the TCN platform?

Although there are significant benefits to Buyers from using the TCN platform, they are not required to do so. Buyers can simply download and redline the NDA outside the tool and then return the NDA to Integreon by email. Integreon will then re-upload the document upon receipt and preserve seller's benefits of having Integreon use the platform.

### How do sellers and their counsel track progress of the NDAs being negotiated?

The progress of NDA negotiations, as well as the status of confirmations of destruction, joinders, etc., are readily visible in the platform. The TCN platform also enables Integreon's reporting of SLA's and other metrics.

## Full service

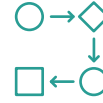
A turnkey service built around AI-driven contracting technology, that is scalable, repeatable and compellingly priced, covering NDAs, ancillary documents such as Joinders, Non-Reliance letters and Certificates of Destruction:



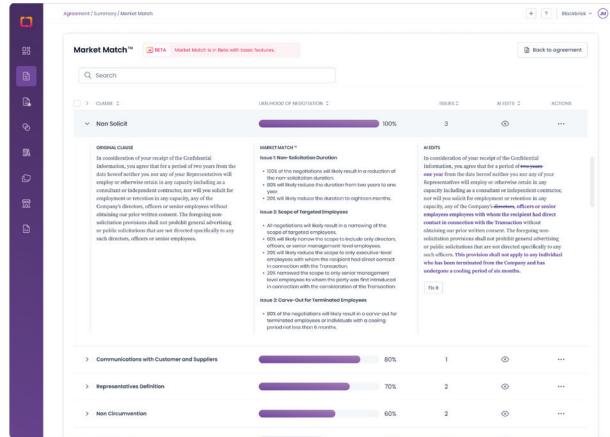
Review, mark-up, risk summary



Negotiations, exceptions, escalation management

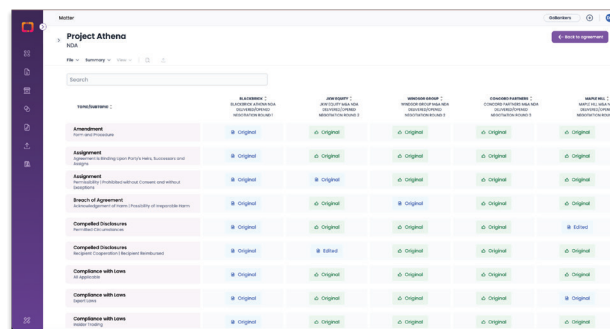


Playbooks, process design, and improvement



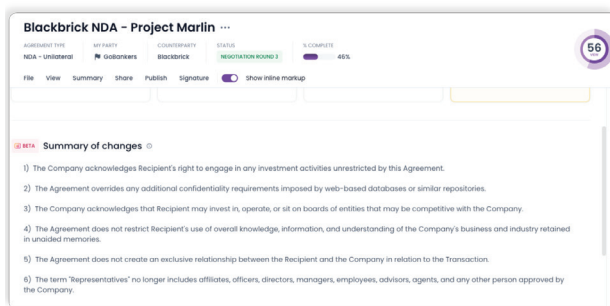
### Market Match™

- Compare your agreement to the market
- Quickly identify risks, gaps and conflicts
- Significantly reduce negotiation churn



### Powerful dashboards

- Real-time view on progress of all NDAs
- Status breakdown by key provision



### AI Receipt Report

- Plain language summary of changes
- % deal completion status

### Pricing

- Guaranteed savings against market-leading alternatives
- One price bundling services and technology
- Intuitive pricing per transaction



The NDA Platform from Integreon + TCN is transforming the NDA lifecycle for the M&A experience. Contact us today at [info@integreon.com](mailto:info@integreon.com) or [info@thecontractnetwork.com](mailto:info@thecontractnetwork.com).